

## SAP S/4HANA Enterprise Management Qualified Solution

**SAP® Qualified**  
Partner-Packaged Solution  
for the Intelligent Enterprise

**YASH**  
Technologies  
*More than what you think.*

As a trusted Global SAP® Partner, YASH Technologies helps organizations operate with greater agility, make faster decisions, and collaborate seamlessly with their value chain. YASH offers comprehensive, tailored, and future-proof SAP services to enable customers to simplify their business operations, drive innovation and grow revenues. With a specialized global resource base of 4000 SAP consultants dispersed across six continents and 43 delivery centers, YASH is well-positioned to design, implement, and maintain complex SAP solution landscapes and help customers realize exceptional business value.

YASH Industry Solutions, including TechOne, combine the in-depth YASH Industry expertise and SAP S/4HANA Best Practices to offer pre-configured solutions that focus on the business needs of specific industries. Built on SAP S/4HANA, the Digital Core of the entire enterprise, it supports the Internet of Things (IoT), Big Data, real-time analytics, mobile business networks, third-party systems, etc.



### Solution Highlights

#### S/4HANA Enterprise Edition

- Software sales
- Sales contracts
- Sales order with subscription-based software license
- Software maintenance and support renewal
- Sale of education and training services
- Service management
- Procure to pay
- Revenue accounting and reporting
- Profitability analysis

#### Other Features

- Industry best practices and deployment accelerators
- Faster processing with S/4HANA in-memory computing
- Better decision-making, with real-time information
- Real-time business analytics with HANA live

### Benefits

- Fiori Apps
- Spend visibility
- Real-time information for quicker and more profitable decision making
- Tracking deadlines and budgets
- Pre-configured content and SAP's experience with the RAR solution
- Accelerated compliance with IFRS 15 regulations
- Track different billing scenarios to gauge profitability
- Order-to-cash process efficiencies and lower TCO
- Simplified User Experience (UX) with FIORI, Personas
- Reduction in data footprint, TCO, development costs,
- Faster transaction processing and reporting
- Heightened customer satisfaction

## YASH Offerings:

Module	Standard	Extended*
<b>Software Sales</b>	Contract Management Order Management Resource Related Billing Credit/Debit Memo Processing	
<b>Revenue Accounting and Reporting</b>		Inbound Processing Contract Management Price Allocation Fulfilment of Performance Obligations Integration with Cost Object Controlling Execution & Reconciliation
<b>Service Management</b>		Travel and Expense - Consolidated Bill posting
<b>Procure to Pay</b>	Procurement of Consumables Procurement of External Service	External Procurement of Third-party Resources
<b>Financial Accounting</b>	General Ledger Account Receivables Account Payables Bank Accounting Financial Close	Asset Accounting
<b>Management Accounting</b>	Cost Center Planning Profitability & Cost Analysis	

*\*Extended offering includes all processes covered in the standard offering, apart from the specific ones listed against it.*

Feature	Standard	Extended
<b>Approach</b>	<p>Ideal for organizations with complex business processes, where process automation and business analytics are the basic requirements and are looking to use extended functionalities of the SAP solution.</p> <p>Best practices based on additional customization.</p>	<p>Ideal for technology companies with complex functionality requirements, including Revenue Accounting, Reporting (IFRS 21 Compliance), detailed business analytics, and reporting.</p> <p>Best practices based on extended customization.</p>
<b>Approximate Organization Size</b>	1 Legal entity, 3-4 plants	1 Legal entity, 6 plants
<b>Duration of Implementation</b>	18 Weeks	24 Weeks
<b>Implementation Cost</b>	\$400,000 – 450,000	\$750,000 – 800,000
<b>Licence Cost</b>	Based on users selected	Based on users selected
<b>Additional options available:</b>	On premise, Cloud and Hosting	On premise, Cloud and Hosting
<b>Fiori Apps</b>	Yes	Yes
<b>CDS Views/Dashboards</b>	Yes	Yes

### Add On Packages:

- Consulting Projects/ Internal Projects
- Travel Management
- Hybris E-Commerce Portal
- Credit Card Integration
- Receivables Management
- EDI Integration
- Settlement Management
- Hybris Cloud for Customer (C4C)
- SAP Talent Management - Success Factors (Hosted Solution)
- Business Objects Reporting
- Business Analytics/ Reporting Tools

## YASH Value Proposition

- Experienced functional & industry domain-specific consultants for TechOne deployment
- Projects can be delivered leveraging 'Onsite - Offshore' models leading to significant cost optimization
- Subject matter experts deployed as advisors and business-solution architects
- Strong technical team with proven expertise in development, integration, and infrastructure (including Hyperscalar Cloud Platforms)
- Rapid implementation with quick ROI and low risks
- Flexible offerings with an option to include add-on packages as needed

## About YASH Technologies

YASH Technologies focuses on customer success. As a leading technology services and outsourcing partner for large and fast growing global customers, the company leverages technology and flexible business models to drive innovation and value throughout its customer's enterprise. YASH customer centric engagement and delivery framework integrates specialized domain and consulting capabilities with proprietary methodologies and solution offerings to provision application, infrastructure and end user focused Right-Sourcing services. YASH is a SEI CMMI (Level 5) and an ISO 9001:2015 certified company with U.S. and India headquarters and regional sales and development offices globally with customers spread across 6 continents.



**Global Presence: AMERICAS | EUROPE | APAC | MEA**

**World HQ:** 841 Avenue of the Cities East Moline IL-61244 USA

**Tel:** 309-755-0433 | **Fax:** 309-796-1242 | [www.yash.com](http://www.yash.com)



For more information,  
Contact YASH Technologies  
today at [info@yash.com](mailto:info@yash.com)